## **PRO FORMA FINANCIALS**

# WINSLOW PLAZA

**HOLD PERIOD: 5 YEARS** 

**EXIT DATE:** 05/31/2030 Net Rentable Area: 40,695 SF

**NOTE:** The table and figures shown to the right contain estimates which may or may not be realized based on a variety of assumptions, some of which are detailed on the following page. Actual events could materially differ from those assumed. Investors should contact FNRP for an explanation of how the numbers shown on this page are calculated and how the terms of the lender's final term sheet, the final loan documents, due diligence, market conditions, and other events and circumstances could or will modify or affect the estimated figures above. Securities are only available to verified accredited investors who can bear the loss of their investment. Cash distributions and the above estimated figures are in no way guaranteed.

	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
REVENUES Potential Base Rent Absorption & Turnover Vacancy	\$ 702,726 (16,900)	\$ 747,319 (81,000)	\$ 760,413 (12,500)	\$ 771,245 -	\$ 783,445
SCHEDULED BASE RENTAL REVENUE	685,826	666,319	747,913	771,245	783,445
+Expense Reimbursement Revenue	518,980	484,757	527,375	554,510	577,598
POTENTIAL GROSS REVENUE	1,204,806	1,151,076	1,275,289	1,325,755	1,361,044
-General Vacancy	4,480	-	10,036	23,201	23,818
EFFECTIVE GROSS REVENUE	1,200,327	1,151,076	1,265,252	1,302,554	1,337,225
OPERATING EXPENSES - CAM - Insurance - Property Taxes - Property Management Fee	248,914 40,282 166,632 60,016	214,770 43,505 171,631 57,554	218,985 46,985 176,780 63,263	225,145 50,744 182,083 65,128	231,899 54,803 187,546 66,861
TOTAL OPERATING EXPENSES	515,844	487,459	506,013	523,100	541,109
NET OPERATING INCOME	684,482	663,617	759,240	779,455	796,116
ADMINISTRATIVE EXPENSES -General and Administrative Expenses -Asset Management Fee CAPITAL EXPENSES	23,981 7,214	26,200 5,131	35,070 7,191	28,150 7,836	34,424 8,083
-Tenant Improvements -Leasing Commissions -Capital Improvements RESERVES	4,684 285,333	120,000 22,856 -	48,000 20,087 -	20,538 -	5,592 -
-Lender Required Reserve +Release of Reserves	8,139 (290,016)	8,139 (142,856)	8,139 (68,087)	8,139 (20,538)	8,139 (5,592)
TOTAL ADMIN, CAPITAL, AND DEBT COSTS	39,335	39,470	50,400	44,125	50,645
CASH FLOW BEFORE DEBT SERVICE	645,148	624,147	708,840	735,330	745,470
DEBT SERVICE	348,595	413,233	413,233	413,233	413,233
NET DISTRIBUTABLE CASH FLOW	\$ 296,553	\$ 210,914	\$ 295,607	\$ 322,097	\$ 332,238
TARGETED PROJECT CASH-ON-CASH RETURN	6.4%	4.5%	6.3%	6.9%	7.1%
TARGETED AVERAGE CASH-ON-CASH RETURN	6.2%				



## PRO FORMA ASSUMPTIONS

#### **GENERAL INFORMATION**

**Analysis Period** 

Commencement Date 06/01/2025
Type Fiscal Year

Length 5 Years

Vacancy and Credit Loss

Rate 1.8%

Calculation Notes % of PGR, Offset by Absorption & Turnover Vacancy and

excluding credit tenants

Credit Tenants None

**General Inflation** 3.00% annually throughout the analysis, starting in Year 2

<b>ODE</b>	DAT		EVD	CRIC	EC
OPE	KAI	ING		EIN S	ES

Common Area Maintenance

Based on the 2022-2024 Historical information and internal review by FNRP PM team

Management Fee 5% of Effective Gross Income

**Insurance** Initial quote provided by FNRP provider and an 8%

annual increase

Sale in New Jersey does not trigger a reassessment and no reassessments are anticipated over the hold

period. Real estate tax forecast was provided by tax

consultancy and grows at 3% annually

Capital Reserves \$0.20/SF

**Expense Growth Rate**Unless otherwise noted, assumed to increase 3.00% annually throughout the analysis, starting in Year 2

**INCOME** 

**Lease Up** Asset is 100% leased

**Current Tenants**All Tenants are assumed to occupy their respective

spaces throughout their current lease term

Retention Rate for

tenants expiring over the hold period.

86%

Assumptions for backfilling expiring tenants

Average Rent \$24.50/SF

Timing 12 months

Average Tenant Improvement Allowance

\$40.00/SF

### **OTHER NOTES**

**Shadow-Anchor Relationship** 

The site is subject to a Reciprocal Easement Agreement whereby the common area expenses are shared with the ShopRite and specific maintenance standards must be adhered to. The underwriting includes operating and capital expense plans to comply with the agreement.

#### PREFERRED DISTRIBUTION STRUCTURE

All Class A and Class B investors will originally receive distributions in accordance with their stated ownership percentages.

Upon all investors receiving a full return of their original capital contribution along with an annual return of 6% (compounded monthly), the General Partner will receive a promote payment of 5% of any additional distributions to Class A investors with the remaining 95% additional distributions being paid to all investors based on their proportionate ownership interests.

**NOTE:** All above tables are not an exhaustive list of the proforma assumptions used by FNRP in underwriting this investment. Investors should contact FNRP for an explanation of these assumptions and any other assumptions used in evaluating this investment. Such assumptions contained significant amounts of subjective judgment and are subject to change. Actual events could materially differ from those assumed. Securities are only available to verified accredited investors who can bear the loss of their investment.



## **DISCLAIMER**

This document is intended for limited circulation. The recipient expressly acknowledges and agrees that they will hold this information, this document, and all related documents and disclosures in the strictest confidence.

This document is not intended to be, nor should it be construed or used as, an offer to sell, or a solicitation of an offer to buy any securities, which offer may be made only at the time a qualified offeree receives a current Confidential Offering Memorandum (the "Memorandum") relating to a proposed investment opportunity. In the event of any conflict between the information contained herein and the information contained in the Memorandum, the information contained in the Memorandum shall govern control and supersede the information contained herein. The information contained herein is not intended to provide, and should not be relied upon for accounting, legal or tax advice or investment recommendations.

Prior to investing, investors should carefully review and rely solely on the Memorandum (including the risk factors described therein) and all related investment documents, ask such additional questions of FNRP as they deem appropriate, and discuss any prospective investment with their legal and tax advisors in order to make an independent determination of the risks, suitability and potential consequences of an investment.

An investment in commercial real estate is speculative and subject to risk, including the risk that all of your investment may be lost. Any representations concerning investing in commercial real estate, including, without limitation, representations as to stability, safety, diversification, security, resistance to inflation and any other representations as to the merits of investing in commercial real estate reflect our belief concerning the representations and may or may not come to be realized. Securities are only available to verified accredited investors who can bear the risk of losing their investment. Investors should also be aware that the Memorandum and related materials will include provisions limiting investor liquidity and the ability to exit the investment. Cash distributions and any specific returns are not guaranteed.

This document is for informational and illustration purposes only. The information and data contained herein are as of the date indicated, are summary in nature, are not complete, are subject to change, do not contain important disclosures and risk factors associated with such investment, and are qualified in their entirety by the information included in the applicable Memorandum.

FNRP does not undertake any obligation to update or revise any information or data contained herein or correct inaccuracies, whether as a result of new information, future events or otherwise. Certain information contained herein includes observations and assumptions and involves significant elements of subjective judgment and analysis. No representations are made as to the accuracy of such observations and assumptions and there can be no assurances that actual events will not differ materially from those assumed. Results are likely to vary substantially from those discussed herein. Opinions expressed herein are current opinions as of the date appearing in this document only. Further, these materials may contain "forward-looking statements" and actual results may differ materially from any expectations, projections or predictions made or implicated in such forward-looking statements. Prospective investors are therefore cautioned not to place undue reliance on such forward-looking statements.

No representation or warranty is made concerning the completeness or accuracy of this information or data. These materials do not purport to be all-inclusive and may not be relied upon for making any investment decision. Certain information and data provided herein is based on third-party sources, which information and data, although believed to be accurate, has not been independently verified.

FNRP makes no representations or warranties of any nature whatsoever regarding any tax matters, including without limitation, the ability of the recipient to effect a tax-deferred exchange under Internal Revenue Code Section 1031, as amended.

Please consult with your tax professional concerning 1031 exchange eligibility.

